

HansaWorld University

Rental Training Material

HansaWorld Ltd. April 2009 Version 6.0

Rentals in HansaWorld



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INTRODUCTION

The Rental module is designed to be used by companies renting out items to their customers for longer periods which will be invoiced later through the Sales Ledger (examples: companies renting out construction tools, companies renting out medical equipment etc.). HansaWorld Rental module gives the possibility to combine standard distribution with rental.

The Rental module is designed to handle rentals on a daily or weekly basis. A rental model based on hourly bookings and charges are therefore hard to implement with this module (examples: companies renting out skiing equipment in ski resorts)

As all the other modules in HansaWorld also Rental module is closely integrated with other modules like Internal Stock, Resource Planner and Assets.

The workflow in the rental process can be divided in different parts. Firstly we would need to look at how to make equipment available for renting out. As the next step we would need to create agreement to rent some equipment to a customer and send or give the items to the customer. Also we would need to charge the customer for the rental and also possibly other fees like administration fees.



WORKFLOW DESCRIPTION

On the rental side we are talking about two different workflows:

the one to get the rental items into internal stock and the one to rent the items out for the customers.

Getting items in into Internal Stock

The purchasing of the goods is done the same way as in normal Purchasing process.

After the items are received into "normal" stock, a Stock transfer (Internal Stock module) gets created. This record moves the items out of the stock and into Internal Stock. Also when the Stock transfer gets Oked also Asset records and Rental Item records are created.

Renting out items

Firstly all customers would have to have an Agreement entered (Agreement register, Rental module), after this it is possible to reserve some rental items for the customer with Rental Reservation register (Rental module).

When the customer comes to pick up items then the items get moved out of the rental pool with Items Out record (Items Out register, Internal Stock module).

For the long term rentals the rental charges are calculated with Charge Reservations maintenance (Rental module) which will create the charge records to an Agreement Charges support register.

After the customer returns the items the items are made available again through Items In record (Items In register, Internal Stock module).

The Invoicing for the customer is based on the Agreement Charges and it is possible to run maintenance Create Invoices (Rental module) to create the invoices for rentals (Invoice register, Sales Ledger module)



ITEMS

In the Rental process we will deal with different types of items: the ones that we buy from suppliers, the ones that we rent out and also the ones that will be on the invoice showing the different rental charges for the customers.

To have the rental process working for as as smoothly as possible we would have to consider the different items already before we start to buy the equipment we would like to rent out.

Item record

The items that we are buying from the suppliers for later to be rented out we would need to enter as normal items in the Items register. Items register is accessible from the Sales Orders, Purchase Orders and Sales Ledger modules, and from the Contracts, Production, Quotations, Service Orders and Job Costing modules if installed. Please refer to Items section in manuals or training materials for the complete information on items record.

In this section will be described only the part that is needed for using Rentals process.

No.	30101	Group	VIDEO				
	DVD Player		C.M. T. T. C.				
,			Not For S	iales			
Pricing	k Warehouse	Costs Recipe	A/C	Varieties	Texts	Cost Model	User Values
Unit	EACH	Item Type					
Base Price	45.00	O Plain					
Base Price Change	23/7/2005	Stocked Ite Structured					
Price Factor		O Service	Item				
Item Formulae							
Markup %	0	📃 Treat Item	as Material or	n Project			
Bonus %							
Objects	VIDEO						
Classification	SMAIN, VIDEO						
Minimum Level	3.00	Serial Number	Tunalina				
Maximum Level	10						
Department		💿 Unit Numbe					
Shelf Code		🔘 Batch Num	ber				
Default Source		Environment	Tax per Kilo				
Hazard Level			Alcohol %				
Unit 2		c	onversion 1	0.00			
Unit Coefficient		С	onversion 2	0.00			

Item type The items that we are buying from the suppliers to be rented out in the future should have the item type marked as Stocked. This gives us the possibility to track the stock levels on those items in the Stock



module until they are moved to Internal stock to be rented out.

Serial No Tracking

In most cases the items that we plan to rent out are Serial number tracked to be possible to track the availability for each individual item. It is still possible to use items with no serial number tracking with Rental, but it is not recommended.

tem: Inspect							
Dperations				New	Duplicate	Cancel	ave
No.	30101	Group	VIDEO				0
Description	DVD Player						
Description DVD Player Closed Not For Sales Pricing Stock Warehouse Costs Recipe A/C Varieties Texts Cost Model U Recipe Paste Components during Entry Paste Components during Entry Entry Entry Entry Invoice Recipe Commodity Code Commodity Code Entry Entry							
Pricing Stock	Warehouse	Costs Recipe	A/C Variet	ies Texts	Cost Model	User Values	
Recipe		🗌 Paste Com	ponents during Entr	у			
Invoice Recipe		Barcode					
Contract Item		Commodity Code					
Rental Invoicing	60114	EKN Code					
Warranty Months	12	Colour	Gray				
Alternative Code							
Warning							

Rental Invoicing

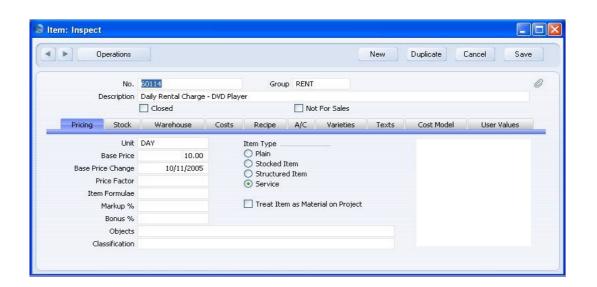
Paste Special to Items register. Specify here the item that will be charged for renting. Example: we have in our stock DVD players that are both for sales and also for rent. The Base price of the DVD player should reflect the price that the customer gets charged when he buys a DVD player, but if the customer will rent a DVD player then the charge will be something different. If a Rental item is created then the Item code specified on the Rental Invoicing field will be used as Invoice item on the Rental item.

Rental invoicing Item record

The items that we want to add to the invoices as charges to a customer for renting another item we would need to enter as normal items in the Items register. Items register is accessible from the Sales Orders, Purchase Orders and Sales Ledger modules, and from the Contracts, Production, Quotations, Service Orders and Job Costing modules if installed. Please refer to Items section in manuals or training materials for the complete information on items record.

In this section will be described only the part that is needed for using Rentals process.





- **Item type** The items that we are adding as charges should be of type Service, as those items will not be tracked in the Stock.
- **Base Price** The periodical price for renting the item.



INTERNAL STOCK

The first step of the rental process would be to buy the equipment we would like to rent out to our customers. As rental items are not considered as regular stock we would need to create Asset records for all rental items.

Rental Items are not directly for sale. Keeping them out of the normal Stock ensures they are not taken into account by automated processes that produce Purchase Orders based on deficiencies in the Stock.

The rental and stock for sale are separate processes and often done by separate departments. Employees working with rental therefore usually don't need to have access to the regular stock – having two separate stocks enables to restrict access to one of the stocks.

Purchase ordering and receiving goods

This step in the process is done as in standard logistics process. If you would like to keep track of all rental items separately, then you would have to make sure that the items on the Purchase Order and Goods Receipt have been marked as Serial Number tracked. You can assign serial numbers to the items yourself by using the Operations menu option Generate Serial Nos on the Goods Receipt record.

After marking the Goods Receipt as Oked we have the goods in our normal stock, available for selling.

Moving rental items into Internal Stock

After the Goods Receipt has been created and Oked it is possible to move the items into Internal Stock by using Stock Transfers. Stock Transfer can be created from the Goods Receipt Operations menu option Create Stock Transfer.

A new record will open up from module Internal Stock, register Stock Transfer. The record is not saved and needs additional info from the user to be possible to Save and OK.



		Operat	ions		24		_		New	Duplicate	Cancel 9	ave
Р	ur.	Print Labels Update Prices Generate Serial Nos. Create Purchase Invoice Open NL Transaction			Shift+Ctrl+E Ctrl+F Shift+Ctrl+T)9 🖉 ng Company Ltd						
		Open Batch Specification Create Returned Goods Ctrl+B Split Row Create Stock Transfer Accept Warehouse Stock Movements			Ctrl+B		Ext	ra Costs 👘 F	reight			
							Price Incl VAT					
1	Ite 30	Quality C Item Sea				ift+Ctrl+U ift+Ctrl+F			Unit Price 856.50	Cost Price 856.50	Sum 856.50	^ A
2	3010	1	1	EACH	DVD Player				856.50	856.50	856.50	В
3	3010	1	1	EACH	DVD Player				856.50	856.50	856.50	C
4	3010	1	1	EACH	DVD Player				856.50	856.50	856.50	-
5	3010	1	1	EACH	DVD Player				856.50	856.50	856.50	D
6												F
7												
8												G
9												н
10												¥ 1

	Uper	ations		5		New Dupl	icate Ca	ncel Sa	ave
	No.	7		Trans. Date	20/3/2009				C
	Fr. Location	WHS		Location	LONDON				
	Debit A/C	602		Objects					
					1 2				
	Salesman Comment			Language					
	Item	Qty	Serial No.	Description			Statu	s	
1	30101	1	1010950	DVD Player			Rent	al Item	A A
_	30101	1	1010951	DVD Player			Rent	al Item	В
2		1	1010952	DVD Player			Rent	al Item	
2 3	30101		1010953	DVD Player			Rent	al Item	D
	30101 30101	1	1010955						~
3 4 5		1	1010953	DVD Player			Rent	al Item	E
3 4 5 6	30101						Rent	al Item	C D E
3 4 5 6 7	30101						Rent	al Item	E
3 4 5 6	30101						Rent	al Item	E

Trans. Date The date of the Stock Transfer. Automatically program will suggest the date of the Goods Receipt

- Fr. Location The Location the goods were originally received into
- **Location** The rental location where the goods should be available for renting out
- **Debit A/C** The account that gets Debited when the Stock Transfer is Oked. Usually this is a fixed asset account



to show that we have received some fixed assets. If the Location record has Stock A/C filled then the account will be defaulted to this account.

- Item Item code that gets transferred
- **Qty** The number of items that get transferred
- Serial No, Inventory No All serial number tracked items will get a separate Rental item record per Serial number. This is needed to be able to track availability per rental item record.
- **Status** Paste Special to choose if the item is the main rental item or accessory.

All items that were on the Goods Receipt will be transferred to the Stock Transfer record. You can modify which items should be moved to a rental location. After correcting the Stock Transfer it should be marked as OKed and to be saved.

After this moved items are not visible in the stock list reports in the Stock module.

A Nominal Ledger transaction will be generated automatically if you have so determined in the Nominal Ledger module setting Sub Systems and in the Number Series – Stock Transfers setting in Internal Stock module.

IMPORTANT...

... Note that if you move the Items with Stock Transfer to Internal Stock, then it is not possible any more to move them back to normal Stock.

Automatic creation of Rental Items

After the Stock Transfer has been Oked then HansaWorld will create Rental Items records into Rental module.



U	Operat	ions	New	Duplicate	Cancel Save
	Code	30101	Group	VIDEO	Closed
	Serial No.	1010101	Purchase Value	856.50	Recipe List
	Description	DVD Player			
			Accessories Text	S	
	Inventory No	1010101	Barcode		
Original Location		LONDON	Current Status	Active	
- Purchase Date		21/1/2005	Warranty Until	21/1/2005	
	Accessories		Objects	VIDEO	
	Invoice Item	60114	Description	Daily Rental Charg	e - DVD Player
Ba	asic Charge Type	DAY	Apx Basic Charge Price	10.00	
	Language Te	ext			
1					
2					
3 4					
5					

Code Item code

Group Paste Special for Rental Item Group. The group will be automatically with the same code as the Group from the Item record. Group will specify if the rental item will need preparation or inspection time before and/or after the rental.

Serial No, Inventory No

All serial number tracked items will get a separate Rental item record per Serial number. This is needed to be able to track availability per rental item record.

Original location

The rental location this item was transferred with the original Stock transfer

Current Status

By default the status for the rental item will be Active. The Statuses will be updated from Rental Item Inspection records.

Accessories If this rental item will be rented out with some accessories then Paste Special here the recipe that describes those additional items. Example: when renting out a TV you always provide the customer with a TV stand

Invoice Item

Rental Invoicing Item code from the Item record. This item will be invoiced if the Rental items has



been rented out. Also you will see the approximate charge that will be invoiced for renting this item.

Basic Charge Type

The charge period for the item. If you would like to rent the item out in example both charging daily and weekly pricing, then use the Basic Rental Price List setting. How to use Basic Rental Price List setting and other settings related to pricing is described in this material later.

Apx Basic Charge Price

The price what is charged for the rental. Defaulted from the Invoice Item.

You can enter new Rental Item directly to Rental Items register in Rental or Internal Stock module by choosing the register and selecting New or pressing Command-N on the keyboard. Fill out all needed fields and save the record.

Automatic creation of Asset record

As usually the items that get rented out are not considered as normal distribution stock but as fixed assets then HansaWorld also has automated the creation of fixed asset records into Asset module.

After the Stock Transfer has been Oked then HansaWorld will also create Asset records into Asset module. Additional information would have to be added to the created records by the user to use the functionality in the Asset module. Please refer to Asset training or manual for the information about Assets.

Inventory No.	1010301				🗌 I	nactive	
Description	DVD Player						
Category				N/L C	lass		
	Purchase	Owner	Models	Values	Costs		
Supplier				Na	ame		
Pur. Inv. No.				Sup. Inv.	No.		
Purch. Date	23/1/2006			Purch, Va	alue	856	5.50
Prod. Date				1	VAT		
Serial No.	1010301			Not Reclair	med		
Warranty No.				New/U	sed New	í.	
Contract No.				Obje	ects VIDE	EO EO	
Comment							



RENTING OUT ITEMS

After creating the availability in our rental stock by moving the items with Stock transfers we can start renting out the items for the customers.

For every rental we would first need to create a Rental Agreement for a customer.

Creating an Agreement

Agreement record specifies how the customer will be invoiced if they rent something from us and also other terms and conditions. Note that the Agreement does not hold any information what kind of items the customer will be renting or can rent from us. It is possible to print the agreement to be signed. To create a new agreement go to Rentals module, register Agreements and create new.

	No.	11			Name	Pink Sna	ck Bar				ett.
	Customer	019			Attn.	William W	/ay				
	Del. Address			Depar	rtment	SALES					
	Dates	Reservations	1	Del.Terms	Inv	oicing	Inv.Addres	s	Del.Address	Conditions	
1 1	Start Date	1/1/2009		En	d Date	31/12/20	009		Status		
	Туре					1/1/2009			Active		
	Pay Terms				Date	.,.,		2	No More Trans Finished	actions	
Code	▲ Seria	il No	Done	Name			Start Date	i	End Date	Periodic Price	
30101				DVD Player			1/4/2009		31/5/2009		10.00 🔨
30101				DVD Player			1/4/2009		31/5/2009		10.00
30101				DVD Player			1/4/2009		31/5/2009		10.00

- **Customer** Paste Special the customer the agreement is for. It is possible to set up that only authorised customers can rent from us.
- **Del. Address**Paste Special for Delivery Addresses that are used for this agreement. It is possible to set up multiple sites for a customer. Example: A big construction company has multiple sites where the tools will be used. It is possible to have an agreement per site or have agreement just for customer and use the Delivery addresses when creating specific Rental Reservations for some rental items.



Delivery Addresses can be found in Rental module, settings. Please refer to later section in this material for more detail.

- **Start date** Specify the date the agreement starts. No reservations can be created for earlier than the Start date.
- **End date** Specify the date the agreement is valid until. If End date is left blank, then the agreement will run indefinitely. No reservations can be created for longer than the End date.
- **Type** Will specify how the customer will be charged for the rental i.e daily, monthly, weekly, fixed prices etc. Please refer to later section in this material for more details.

Reservations tab

This tab will contain information about different reservations that are connected to this agreement.

Invoicing tab

This tab will contain information about the invoice layout for this agreement. Please refer to Rental Invoicing Setting section in this material.

Conditions tab

This tab can hold the terms and conditions for the rental agreement. It is possible to use Standard Texts from the Standard Text setting in Rental module for using predefined texts. It is also possible to enter the text manually.

OK All rental agreements would have to be Oked to be valid for entering new reservations.

After Oking and Saving the Agreement it is possible to start reserving some items for this customer.

Creating Rental Reservations

After the Agreement has been entered for the customer we can start reserving the rental items for this customer. There will be one reservation per item There are multiple different options how the Rental Reservations can be created.

Rental module, reports, Availability

In the report specification window specify the following

- **Period** Paste Special for Reporting Periods setting, System module or enter the period manually. The period should be the period you need to see the availability.
- **Items** If you know the item that needs to be reserved then specify the item with Paste Special or type in the item code



- **Group** Paste Special, Rental Item Groups setting, Rental module. If you would like to see only items belonging to a certain Rental Item Group, then specify it here
- **Location** Paste Special, Locations setting Stock module. Default to the Location specified on the Person record Location field. This selection will limit the availability to the rental items in a specified location.

Include not available

If you would like to see the items that are not currently not available then mark this check box. Example: One item is booked out until 30.04.2009 and the other item is booked out until 31.05.2009. If you run the report for the period 01.05.2009 – 15.05.2009, then if the check box is not marked, then neither of those items are visible as available. If the check box is marked then the first item will be visible in the report with an asterisk (*) in front of the item and with the date when the item should be in.

HansaWor Prices in G	ld Demo	ilability o Ltd		Han	saWorld, Print date: 4 Period 1/5/20 Lo	
tem		Serial No.	Orig. Loc.	Apx Basic Rate	Should be in	Will go out
0103		Video Player		VIDEO		
	*	3010901	LONDON	7.00		
	*	3010902	LONDON	7.00		
	*	3010903	LONDON	7.00	31/3/2009	
	*	3010904	LONDON	7.00	30/4/2009	
	*	3010905	LONDON	7.00	30/4/2009	
	*	3010906	LONDON	7.00	30/4/2009	
	*	3010907	LONDON	7.00	30/4/2009	
		3010908	LONDON	7.00		
		3010909	LONDON	7.00		
		3010910	LONDON	7.00		
		3010911	LONDON	7.00		
		3010912	LONDON	7.00		
		3010913	LONDON	7.00		
		3010914	LONDON	7.00		
		3010915	LONDON	7.00		
		3010916	LONDON	7.00		
		3010917	LONDON	7.00		
		3010918	LONDON	7.00		
		3010919	LONDON	7.00		
		3010920	LONDON	7.00		

To reserve an item from the report Drill down on the serial number you would like to reserve. After Drill down a new reservation will open with the item data, end and start date and location pre-filled.

Rental module, register Agreements, Operations, Availability

Works similar as the report before, except that the default period will be taken from the Agreement record Start and End date fields. When using the Drill down from that report additionally to the item data, end and



start date and location, you will also get pre-filled customer and agreement info on the reservation.

Rental module, register Agreements, Operations, Create Rental Reservation

This option is mostly used when the item has been physically already selected from the rental warehouse and there is no need to check the availability. Program will pre-fill the agreement information on the reservation. Start date will default to todays date.

Rental module, register Rental Reservations, create New or duplicate an existing reservation

When creating a new reservation no pre-filled information will be available. The user would have to choose the correct agreement and the item to be rented out.

Entering information on Rental Reservation

After creating the new Reservation you would have to fill some information.

•	Operations				New	Ouplicate Cancel	Save
	No.	42	Agreement No	9	Status RES	Adv. Price Detail	s
	Serial No.	1010914	Quantity	1	Type DAY		_
	Item Code	30101	Description	DVD Player			
	Del. Address	001/1	Contact				
	Cust. Ord No.		Salesmar				
		Dates	Accessories Pe	riodic Charges	Dealer	Status	
	Start Date	1/3/2009	End Date	31/3/2009			
	Location	LONDON	Objects	VIDEO			
	Additional Items	Qty	Comment		Serial No.	Туре	
1							^
2							
3							
4							
6							
7							
8							
9							v

Agreement No

- Paste Special for Agreement register. Only agreements that are marked as OK are allowed to be used.
- **Status** Paste for Rental Reservation Statuses setting, Rental module. Statuses are updated automatically when



the item gets reserved, delivered, returned or the reservation is done. These statuses can be seen in example from Resource Planner window in different colours. Please refer to a section later in the material.

- **Type** Paste Special for Rental Charge Types. Rental charge type will come automatically from Agreement record, if the reservation is created from the Agreement. This type will control the way the periodical rental fees are charged and also the pricing for different periods. Please refer to the Pricing section of this material.
- **Serial No.** Paste Special for Rental Items register to choose the item that will be rented out. It is possible to use Barcode scanners for specifying the serial number.
- **Item Code** If the Serial number is entered then the program will recognise the item from the serial number and no item selection is needed.
- **Qty** If a serial number tracked item is used then the quantity should be 1. If the item is not serial number tracked then the quantity can be bigger than 1.

Delivery address

Paste special for Delivery Addresses setting in Rental module. You can choose different delivery addresses where the rental item will go to. When creating rental invoices there is also an option to create different invoices for different delivery sites. In example the big construction companies have one agreement but would like to get invoices separately per site.

Start date, End date

Specify the start date and the end date of the reservation. Start and end date of the reservation can't fall out of the Agreement period.

Location Paste Special for Locations setting in Stock module to specify from which rental location the item is reserved.

Accessories tab

Specify the accessories that are given out when the main item is rented.



Operations		ð			New	New Duplicate Cancel Sav		
No.	47	Agree	ment No	12	Status	; DEL	Adv. Price Details	
Serial No.	1010903		Quantity	1	Туре	WEEK	-	
Item Code	30101	De	scription	DVD Player				
Del. Address			Contact					
Cust. Ord No.		9	Salesman					
	Dates	Accessories	Per	iodic Charges	Deal	er Status		
Inv. Item	60126	Qty 1	Desc.	Weekly Rental C	harge - D	VD Player		
Periodic Price	65.00	%	Total	65.00		Advance	d Pricing Activated	
Charge From		Cha	irge Until					
Commited Until		Comm	ited Sum					

Periodic charges tab

This tab holds the information what the customer will be charged for renting the item according to the Rental Item. If you are using different types for the same item (in example you have daily pricing and also weekly pricing) you should also set up the Basic Rental Price Lists to have correct pricing for Rental Item and Rental Charge Type combination. This is explained later in this material.

Also you can change the prices or discounting in this tab.

Viewing existing reservations.

After you have reserved the items the Rental Reservations can be viewed from the Agreement, Resource Planner window, the Rental Reservations register or from different reports.

Delivering the items for the customer

After reserving the items for the customer the next step should be delivering the items to the customer. The Items are moved from the system by using the Items Out register in Internal Stock module. There are multiple ways how to dispatch the items and create Items our record.

Rental module, register Agreements, Operations, Create Items Out

This option will allow you to create Items out record for multiple reservations that are on this Agreement.



Specify Create Items Out	
	Run
Dispatch Date	
All Due Until	
Set Dispatch Date to Each Reserv	vations Start Date

Dispatch Date

This allows us to set the date of the Items Out record that gets created. If nothing specified then by default todays date.

All Due Until

This allows us to specify which items are going to be entered on the Items out record. If nothing specified then by default todays date. Example: if there is a reservation for a DVD player starting today and a TV that will be rented next week, then this gives us the option to send both items, by defining the next weeks date when the TV is also to be sent out or just send the DVD player which will be rented from today.

Set dispatch date to each reservations Start date

If you would like to create multiple items out per Reservation Start date, then mark this check box. If you have specified Dispatch date field above, then the check box will be ignored.

After the maintenance is run it is possible to view created Items Out records from Agreement Operations menu option Agreement Info. This report will show among other information all Items Out created for the Agreement. Items Out records can be accessed by drilling down in the report.

Rental module, register Rental Reservations, Operations, Create Items Out

This Option will create an Items Out record per Rental Reservation.

Rental module, maintenance Generate Items Out

This option allows you to create Items out for multiple Agreements at the same time.



Ų	Ope	rations				Ne	ew Duplic	ate C	Cancel Sav	/e
	No.	30	Trans. D	ate 24/4	ł/2009					0
	Customer	001	Na	me Agai	inst All Odds	Trading Co				
	Del. Address		Ider	ntifiers	Items	Del. Address	;			
,	Agreement No.	12	At	tn. Jose	eph Conrad					
Se	ervice Ord. No.		Comm	ent						
	Location	LONDO	N	Statu	IS			Del. Term	5	
	Language			100000000000000000000000000000000000000	Treated			Del. Mode		
	Person				Picked					
	11			e (ھ						
		Qty	Serial No.		escription		Reservation	Row	Purch. Value	
1	30101	1	1010903		VD Player		47			-
2	30101	1	1010906		VD Player		48			
3	30101	1	1010907	C	VD Player		49			
4										
5										
6 7										
8										
9										
10										

After the Items Out record is created the record should be reviewed and Status marked either to be Picked or Sent. The Picked option is to show that someone is already working on gathering the items. If the Items are gathered and customer is picking up the items, then the Items Out should be marked as Sent.

If the Items Out date does not match the date of the Reservation then the user will get an error message:

3		
0	Items Out Date does not match Rental Reservation Date	
?		ОК

There are different ways how to handle the reservations that are not matching the dates the items are picked up:

1. You can set the system up that the Reservation date is set to the date the items were dispatched and therefore only charge the customer for the time the items were really "out"



- 2. You can set the system up that the Reservation date is set to the date the items were dispatched and therefore only charge the customer for the time the items were really "out" but also add a fee for customer picking the items up too late by using the Add Charge option from Items Out Operations menu
- 3. You can set the system up that the Reservation date is not set to the date the items were dispatched and therefore you will charge the customer from the starting date of the reservation.

These options are regulated by Rental module setting Rental settings check box Set Start Date from Items Out.

When the Items Out record is marked as Sent then those items are considered to be dispatched from the system and are not visible anymore in the availability report for the period they are considered to be "out". Also after marking the Items Out as Sent the Rental Reservation Status field will get updated to be delivered.



ADDING PERIODICAL CHARGES TO AGREEMENTS

When a company provides long term rental contracts, then the customers usually get invoiced for the rental periodically in example every two weeks or every month. To be able to invoice the customer we would need to calculate the rental charges for all Rental Reservations that are out. There are two ways how to add charges to a Rental Reservation.

Rental module, maintenance Charge Reservations

Specify Charge Reservation	S	
		Run
Agreements Charge Until	()	
🗌 Only Rental Reservatio	ons Marked as Done	

Agreements Specify if you would like to add the charges to reservations from a specific agreement. If left empty then all agreements will be looked at

Charge Until Specify here the date until what date the charges should be calculated.

Rental module, register Agreements, Operations, Create Rental charges

Works similar as the maintenance above, except that the charges are created for reservations that are connected to this agreement. This option is mostly used when the customer returns the items and would like to get the invoice for the not-invoiced period.

After running the maintenance the charges will be added to the support register. The information from that register will be the base for the invoicing.

Added charges are visible from Agreement info report from Agreement Operations menu or Agreement Invoicing report in Rental module.



Hansa	World Dem	eement Informa o Ltd				ansaWorld, Prir	ic aucor ma	,2007 10:01
Agreen No	ent Informal Customer		t Date	End Date	T			
10 10	Customer		2009	31/12/2009	Type MONTH			GBP
0	001	1/1/		t All Odds Trading Co		eph Conrad		GDF
lot Inv	oiced							
tem		Qty	Name		Invoiced	Price	%	Sum
0114		43	Daily Rent	tal Charge - DVD Play	Next Inv.	9.00		387.00
0124		2	Monthly R	ental Charge - DVD Pl				
					Next Inv.	249.00		498.00
							Total	885.00
tems (Dut	Trans. Date	Custon	ner		Sta	tus	
27		1/2/2009	Agains	t All Odds Trading Co		Ser	nt	
8		1/2/2009	Agains	t All Odds Trading Co		Ser	it	

When using the Drill down function on the Item number in the report you have the option to access the Agreement Charges and if needed make corrections before invoicing the customer.

	Operations			Nev	N .	Duplicate	Cancel	Save
Trans. Date	1/2/2009					Charge at		- 0
Charge From	1/2/2009					 Next Invo Final Invo 		
То	15/3/2009	9				C . Maranne		
Item	60114							
Qty	43	*	Items	1				
Unit Price		9.00	%		Sum	387.0	00 GBP	V-Cd
Goods Receipt				Pur	. Order			



COLLECTING ITEMS FROM THE CUSTOMERS

There are many options in HansaWorld Rental module to make the life easier following up what customers have which rental items. There are different reports showing how many items does the customer have and also when these are bound to be returned.

Reports showing the items currently out

Rental module, report Item at Site

For example the Item at site report in Rental module gives the option to follow the items that the customer has in different sites or Delivery addresses.

RESTRICTED : HansaWorld D	ons 🛛 🕼 🖉 Item at Site		HansaWorld, F	Print date: 4/5/2009 13:03 Customer 034 Location LONDON	
Item Cust. No. Name Address 1	Description 034 Larry Goldman 654 Albert Bridge Road	Serial No.	Reserv.	Cust Ord. No.	
30102 Cust. No. Name Address 1	Colour TV 034 Larry Goldman 654 Albert Bridge Road	2010903	23		
30102	Colour TV	2010904	<u>24</u>		
					•

Rental module, report Uncollected Off-Hire

Also the report Uncollected Off-Hire shows the items that are at customers, but in this report only the items that are due to be returned are shown.



No. Item Location Days			io Lea	HansaWorld Der
Location Days	Serial No.	End Date	Reservation	Customer
901 30103 LONDON 40	3010901	25/3/2009	8_	001
904 30103 LONDON 45	3010904	20/3/2009	9	001
905 30103 LONDON 4	3010905	30/4/2009	36	001
907 30102 LONDON 4	2010907	30/4/2009	37	001
908 30102 LONDON 4	2010908	30/4/2009	38	001
914 30101 LONDON 34	1010914	31/3/2009	42	001
Total no of items 6				
Average no of days 22				
914 30101 LONDON Total no of items			8_ 9_ 36_ 37_ 38 42_	

Collections

When dealing with long term rentals then an important part is also the possibility to remind the customer of the items that are due to be returned or create a list of items that need to be collected from the customer. In HansaWorld there is a register Collections to facilitate this need.

Collections can be generated using different options:

Rental module, maintenance Generate Collections

Rental module, register Agreements, Operations, Create Collection

Rental module, register Rental Reservations, Operations, Create Collection.

Collection records are created according to the Reservation End dates.



No. Image: Customer Trans. Date 10/11/2006 Customer 026 Name Ewan Forster Agreement Items Address Agreement No. 3 Location WHS Language Collection Date Comment Comment Description Item Qty Serial No. Description 1 30101 1 1010101 DVD Player 2 4 4 4 4 4 4	0				2	No.	
Agreement No. 3 Location WHS Language Collection Date Contact Person Comment Comment Item Qty Serial No. Description 1 30101 1 1010101 DVD Player 3 4 4 4 4		-	Ewan Forster				
Agreement No. 3 Location WHS Language Collection Date Comment Comment Comment Contact Person Earlie No. Description 1 30101 1 1010101 2 Comment DVD Player 3 Comment Comment		The second se	Endiniorscon	Name	026	Customer	
Item Qty Serial No. Description 3 0101 1 1010101 DVD Player 4 - - -		Items Address	Agreement				
Item Qty Serial No. Description 1 30101 1 1010101 DVD Player 2		Language	WHS	Location	3	greement No.	P
Item Qty Serial No. Description 1 30101 1 1010101 DVD Player 2				Comment		Iollection Date	(
1 30101 1 1010101 DVD Player 2 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4						ontact Person	C
1 30101 1 1010101 DVD Player 2		Description		Serial No.	Qty	Item	-
3 4	~			1010101	and the second se		1
4							2
							3
5							
6							
							Υ.
10							9
7							

It is possible to print out the Collection record and also it is possible to add a charge for the customer for sending a reminder by using the Collection record Operations menu option Add Charge.

Items In

After the customer returns the items it is needed to create a record that also makes the items available and sets when the items were returned.

There are multiple options how to create Items In records

Rental module, register Agreements, Operations Create Items In

Specify Create Items In	
	Run
Items In Date	
All With End Dates Until	
Set Items In Date to Each Reserva	tions End Date

Items In Date

This allows us to set the date of the Items In record that gets created. If nothing specified then by default todays date.



All With End Dates Until

This allows us to specify which items are going to be entered on the Items In record. If nothing specified then by default todays date. Example: if there is a reservation for a DVD player that is supposed to be returned today and a TV that will come in next week, then this gives us the option to receive in both items, by defining the next weeks date when the TV is due to be returned

Set Items In Date to Each Reservations End date

If you would like to create multiple Items In per Reservation End date, then mark this check box. If you have specified Items In date field above, then the check box will be ignored.

After the maintenance is run it is possible to view created Items In records from Agreement Operations menu option Agreement Info. This report will show among other information all Items In created for the Agreement. Items In records can be accessed by drilling down in the report.

Rental module, register Rental Reservations, Operations Create Items In

This Option will create an Items In record per Rental Reservation. The Items In record is opened up on the screen.

Rental module, maintenance Generate Items In

This option allows you to create Items In for multiple Agreements at the same time.



Period The period when items are bound to be returned

Agreements Paste Special for choosing the Agreement for which the items are supposed to be returned

After running the maintenance the Items In records are created.



U	Ope	rations		þ			Vew C	uplicate	Cancel	Save
	No.	5		Trans. Date	24/4/2009					0
	Customer	001		Name	Against All Odds	Trading Co				
	Site				Identifiers	Items				
Ą	Agreement No.	12		Attn.	Joseph Conrad					
Se	ervice Ord. No.			Comment						
	Collection No.				Status					
	Location	LONDO	N		Oreated					
	Language				O Received					
	Person				Accepted					
	Item	Qty	Serial No.	Description	Returned	To Service	Sold	Missing	Scrapped	-
1	30101	1	1010907	DVD Player	1					^ A
2										В
3										C
4										B
5 6										
о 7										
8										
										Y

After inspecting the items that are returned by the customer the Items In record should be marked Received and Accepted. This will make the Item again available for renting out.

If the Items In date does not match the Reservation End date then an error message will be displayed



There are different ways how to handle the reservations that are not matching the dates the items are returned:

- 1. You can set the system up that the Reservation end date is set to the date the items were returned and therefore charge the customer for the time the items were really "out"
- 2. You can set the system up that the Reservation date is set to the date the items were returned and therefore charge the customer for the time the items were really "out" but also add a fee for customer returning the items up too late or early by using the Add Charge option from Items In Operations menu



3. You can set the system up that the Reservation date is not set to the date the items were returned and therefore you will charge the customer until the end date of the reservation.

These options are regulated by Rental module setting Rental settings check box Set End Date from Items In.



INVOICING THE CUSTOMER

Periodic invoicing of calculated charges

If the rental period is long, then customer gets usually charged periodically – weekly or monthly. Also the charges are added to the customers rental in that case with maintenance in example every week. After those charges are added the customer needs to be issued an invoice. This is usually done with a maintenance in Rental module – Invoice Agreement.

Specify Invoice Agreement	
	Run
Agreements	
Customers	
Invoice Charges Made Until	
Invoice Date	
Object on Agreement	
Salesman on Agreement	
Delivery Address	

- **Agreements** Paste Special for Agreements register. You can choose an Agreement that will be invoiced with the maintenance run. If left blank then all Agreements will be invoiced if needed
- **Customers** Paste Special for Contact register. You can specify the customer who you want to invoice. If left blank then all Customers will be looked at.

Invoice Charges Made Until

If you are running the maintenance frequently then you can specify until what date the charges that were calculated are included to the invoice. If left blank then by default todays date.

Invoice Date

Specify date for Invoices that are created.

Object on Agreement

Only Agreements containing that Object will be included in the maintenance run

Salesman on Agreement

Only agreements that have specified person on the Agreement are included in the maintenance run



Delivery Address

Only a certain Delivery Address where the items have been sent, will get invoiced

After the maintenance is run Invoices will be created to Sales Ledger module Invoices register. Invoices are created according to the charges calculated for the Rental Reservations. The layout depends on the Invoicing tab on the Agreement. Please refer to a section later in the material for more details. Invoices that are created are not Oked and should be reviewed and Oked manually.

Final invoicing when customer has returned items.

After the customer has returned the items the final charges should be calculated for the Rental Reservations by using the Agreement register Operations menu Create Rental Charges. If the charges have been calculated it is possible to use the Rental module maintenance Invoice Agreement or use the Agreement Operations menu option Create Invoice. With this option the invoice will be created according to the same rules as previous option, but now the invoice will be opened on users screen.

If the Invoice gets deleted then Agreement Charges are open again and the Agreement can be re-invoiced.

IMPORTANT...

...updating Agreement Charges from invoice is only done when the invoice gets deleted, if one line from the invoice is changed, then this does not affect the Agreement charges record.

	Ope	rations					New Dup	olicate	Cancel	Save
	No. 2009	014	Na	ame Safemarkets Plc						C
Cus	tomer 020									
	Te	erms	Items	Currency D	elivery	Identifiers	Inv. Address	D	el. Address	
	Invoice Date	15/3/2	009	Our Ref.	Audrey	Munchkin	Salesmar	n ND		
Pa	yment Terms	E3		Attn.	Doreen	Grimble				
	Due Date	30/4/2	009	Object	DEPT1					
	Trans. Date	15/3/2	009	Official Ser. No.						
_	Item	Qty	Descript	ion			Unit Price	%	Sum	
1			Period:	1/3/2009:15/3/2009						<u>^</u> A
2	60116	15	Daily Re	ental Charge - Video F	layer		7.00)	105.00	в
3	60116	15	Daily Re	ental Charge - Video F	layer		7.00)	105.00	
4	60114	15	and the second s	and a state of the second s	ntal Charge - DVD Player		10.00)	150.00	D
5	60114	15		ental Charge - DVD Pla			10.00		150.00	D
6	60114	15	Daily Re	ental Charge - DVD Pla	ayer		10.00	1	150.00	
										-
7										~ -



The invoices that are created for the charges visible from the Agreement Info report on the Agreement Operations menu can easily be accessed from the same report by using the Drill down functionality.

Invoice Layout

Invoice layout is defined on the Invoicing tab of the Agreement record. The Agreement record will get default settings from Rental module setting Rental Invoice Setting or from the customers Delivery address setting

Save

Invoice Contents

If the invoice will be created One Line per Item per Reservation, One Line per Reservation or One Line per Agreement (in example if you rent out multiple items)

- **Period** Specify if the period will be included on the Invoice, as line above item or on the item line
- **Quantity** Specify what will be the Quantity on the invoice

Group invoicing

Specify here if the Group Invoicing is used. Examples:

None - One invoice per Agreement record

One Invoice per Customer - If customer has multiple agreements, then the invoice will be for all agreements



One invoiverper Customer/Site - If customer has multiple sites (Delivery Addresses are used) then one invoice per site is created

1	Оре	rations					New	Dupli	icate	Cancel	Gave
Cus	No. 2009 stomer 011	013	Na	me Business Ventur	es (Londor	ı) Limited					0
	т	erms	Items	Currency D	elivery	Identifier	; Inv	. Address	De	el. Address	
	Invoice Date	15/3/2	009	Our Ref.	Audrey N	1unchkin		Salesman	ND		
Pa	ayment Term:	; 30		Attn.	Fred Dim	ble					
	Due Date	14/4/2	009	Object	DEPT1						
	Trans, Date			Official Ser. No.							
_	Item	Qty	Descript	ion			Unit Pr	ce	%	Sum	
1		00000000	Period:	1/3/2009:15/3/2009				99789			^ A
2	60116	15	Daily Re	ental Charge - Video P	layer			7.00		105.00	В
3	60116	15	Daily Re	ental Charge - Video P	layer			7.00		105.00	
4											<u>_</u>
5											D
6											C D E F
7	-										E
8											× -
			Freight		J	36.75			Subtol	al 210.	

An example invoice for the rental:

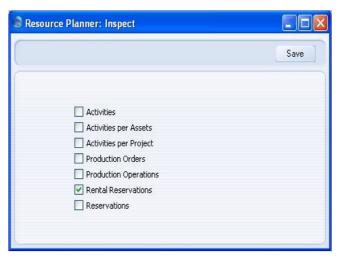


RESOURCE PLANNER AND RENTALS

With Rental module it is also possible to use the graphical Resource Planner.

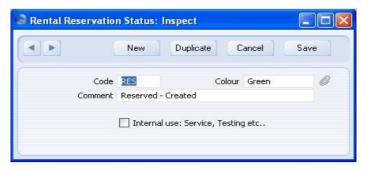
Setting Resource Planner.

If you would like the Rental Reservations to be visible in the Resource Planner window mark the Rental Reservations in this setting



Setting Rental Reservation Statuses

In this setting specify the different Rental Reservation Statuses and also the colours that will be used on the graphical view



Setting Rental Item Groups.

In this setting specify if the certain Rental items should have a preparation and/or inspection time before and after the rental. Also you can specify here the different colours that will be visible in the graphical view for this time.



4) (Þ)	New	Duplicate	Cancel	11	Save
Code GRP1	Comment	Rental Group 1			0
Preparation	Colour	Orange	Days	1	
Inspection	Colour	Plum	Days	1	

Code Unique code for the Rental Item Group. It is suggested to use the same group codes as on Item Groups, because when a Rental item is automatically created, then the Rental Item Group field will be filled with Item Code from the original Item record

Preparation, Inspection

Specify here if the Rental Items belonging to the group need a preparation time before or Inspection time after the rental.

- **Colour** The colour the Preparation and/or Inspection will have on Resource Planner window
- **Days** Specify the length of the Preparation and/or Inspection time in days. It is not possible to rent out Rental Items for those days

Setting Rental Settings

Main Classification Created Status	 ✓ Set Start Date from Items Out ✓ Set End Date from Items In
Delivered Status Returned Status	 Only for Authorized Customers Automatically set Inventory No. to Serial No. Check Customer Order No.
Done Status Default Time Out	Force Language on the Agreement
Not Active Default Time In	 Print Quotation instead of Agreement Rental Quotation must have valid End Date Use In Quantity for Recipes in Rental
Start Of Day End Of Day	

Main Classification

Specify here the beginning of the "item tree" for the Resource Planner window. Example: if you are renting out items that can be described as video



equipment and as cars then the item classifications for those items should be set up as following:

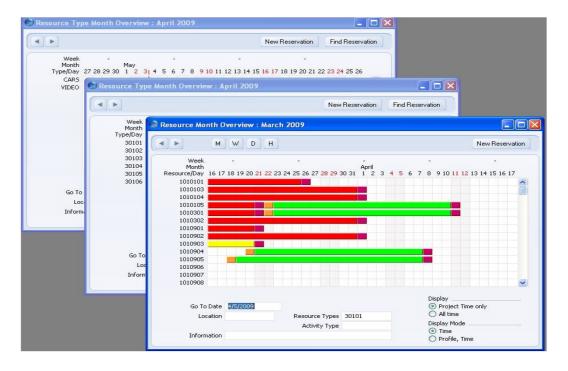
All items that should be visible from the Resource Planner window should have either CARS or VIDEO marked as Classifications on the Item record. Classification records CARS and VIDEO should have specified on the field Classification RENT and the classification RENT should be set as the beginning of the "item tree" in the setting.

Created, Delivered, Returned, Done Status

Here specify with Paste Special the different Rental Reservation Statuses that apply when the Rental reservation has been created, Items Out has been marked as Sent, Items In has been marked as Received.

Not Active

Specify here the colour for the Resource Planner window when a Rental Item has been marked as Inactive



When selecting the Resource Planner from the Master Control the first window opening up will give the possibility to choose from different item classifications that are connected to the Rental Setting Main Classification. In our example it will contain two Item classifications – CARS and VIDEO. After selecting the appropriate classification we will get a list of items that belong to that classification. If the item rented is not serial number tracked then in the second window we will see the total number of available items for this period. If the item has been marked serial number tracked then when choosing the item a new window opens up with detailed view of the different serial numbers. The coloured bars in the window represent the different Rental Reservation Statuses or Inspection/Preparation time or the Inactive items.



It is possible to move the Rental Reservations from one item to the other by dragging and dropping the Reservation between different lines. It is not possible to move the Reservation between the dates.

It is not possible to create a new Rental Reservation from the Resource planner window by clicking New Reservation (this is used for Hotel module), but it is possible to open an existing Rental Reservation by double clicking on the coloured bar and duplicating the Rental Reservation.



PRICING IN RENTAL

There are multiple different options how we would like to charge the customer for the items rented out. This can start with simple daily charges or finish with more complicated option like charging the first 7 rental days different price than the rest of the days.

In the first part of this material was described that we need to add a Rental Invoicing item on the Item record. This is a service type item, usually a fee for daily, weekly or monthly rental.

Item: Inspect	erations		New Duplicate Cancel Save	
De	No. escription Stock	50114 Daily Rental Charge Closed Warehouse		0
Base Price Price Item f M	Unit ase Price e Change te Factor Formulae Iarkup % Bonus % Objects	DAY 10.00 10/11/2005	Item Type Plain Stocked Item Structured Item Service Treat Item as Material on Project	
Clas	sification			

In the next chapter we will look how to use those fees with different monthly or weekly or daily charges and other topics related to the pricing.

Setting Rental Charge Types

In this setting we set up what are the different pricing models we are using when we charge the customer. In example we are charging the customer daily fees for renting DVD players.



► I	New	Duplicate	Cancel	Save
Code DAY	Comme	nt day		0
	Basic Pricing	Advanced Pricin	ig	
Charging B	ly	Minimum Cha	rge	
⊙ Days ○ Month:	;	Qty		
Le O Fixed F	ngth 1 Price			
Charging p	er Day			
💽 All Day		21:		
	harge for Bank Holi			
🔘 Don't d	harge for Custome	rs Bank Holidays		

In that case the Rental Charge type would be set as example in here.

Charging by Specify here if the customer gets charged by certain number of days or months or a fixed price

Charging per day

Specify here if the customer should be charged for all days, not for the Bank Holidays or not for the Customers Bank Holidays (in cases when the customer is situated abroad or different area with different Bank Holidays). Bank Holidays can be set up in Rental module, setting Bank Holidays or setting Customers Bank Holidays

Minimum Charge Qty

Specify here the the minimum charge for rental. Example: we charge the rental fees per day, but when we would like to charge minimum for 2 days, then enter 2 in this field.

If you would like to charge the customer for rental every day, then specify charging by day and 1, if you would like to charge per week, then specify also charging by day and 7.

Setting Basic Rental Price List

If you have the different types of Rental Charge Types set up you need also consider the effect they have when renting the same item for different periods.

If you look at a Rental Item record, then you can see that you set up the charge item as well. Sometimes can happen when you start renting out an item that you have defined that you normally charge for daily, but for a certain customer you want to have weekly fees. To solve this situation you can set up Basic Rental Price List.



This means in example for a DVD player that you rent out charging usually daily fees you would like to set up a different pricing if there will be weekly or monthly rentals. This is done as the example on the picture.

Invoice Item	60114	Char	ge Type WEE	K Ø
Invoice This Item	the second s	Cito	90 .7P0	
Comment	Weekly rental			
Override Price		Over	ride Qty	1

Invoice Item

Paste Special for Items register. The item that is shown on the Rental Item record and needs to be replaced with another item, if the Rental Charge Type is different than the one on the Rental Item

Charge TypePaste Special for Rental Charge Types setting. Here you define for which charge type you would like to set up different pricing

Invoice This Item

Paste Special for Items register. The item that gets invoiced for the customer, when the specified Charge Type is chosen

Override Price

You can specify here the special price for the marked item. If this field is left blank, then the price is taken according the to Base Price field from the item that is marked on the Invoice This Item field

Override Qty

This quantity that will be used for the period when creating the charges

Adding different fees or charges

Operations menu Add Charges

During the rental process there might be a need to add different other charges not only the periodical rental fees. Example: if the rented item is returned To facilitate this need different Rental and Internal Stock module registers have the option to add charges to the rental using the Operations menu option Add Charges.



These options are available on Agreement, Rental Reservation, Items Out, Items In, Collections and Inspection registers.

Agreeme	ent: Inspect									
	Operations	40)			0	New	Duplicate	Cancel	Save
	Create Rental Reservati Agreement Info Availability Create Items Out Create Collection	on Ctrl+I Ctrl+B Ctrl+L Ctrl+K Ctrl+G		Attn.	Pink Sna William V SALES	80-m-m				
	Availability Create Items Out	Con-	FG	Inve	bicing	Inv.A	ddress	Del.Address	Condition	s
	Create Rental Charges Create Invoice Create Object	Ctrl- Shift	+F :+Ctrl+O		31/12/20 1/1/2009			Status Active No More Tran Finished	sactions	
Code	 Serial No 	Done	Name			Starl	: Date	End Date	Periodic Price	
30101		1	DVD Player			1/4/;	2009	31/5/2009		10.00 🔨
30101			DVD Player			1/4/3	2009	31/5/2009		10.00
30101			DVD Player			1/4/:	2009	31/5/2009		10.00
🕑 ок	Currency GBP									

	Operations		New	Duplicate	Cancel	Save		
Trans. Date	4/5/2009			Charge at	Pup	- 0		
Charge From								
То								
Item	60104							
Qty	1 *	Items						
Unit Price	10.00	%	Sum	10.00	GBP	V-Cd		
oods Receipt		Pur, Order						

Trans Date The date the charge is added

- ItemItem that gets charged. Defaulted to the item that is
set up in the Rental Extra Charges setting. Can be
modified by using Paste Special functionalityQtyQuantity that gets charged. Defaulted to the quantity
that is set up in the Rental Extra Charges setting.
Can be modified.
- **Unit Price** Base Price from the Item above. Can be changed manually.
- **%** Discount percentage. Can be changed manually

After saving the Agreement Charge record these charges will be added to the charges that are calculated also from the maintenance for



periodical charges. They will appear on the invoice when the next Invoice run is done

Rental module, setting Rental Extra Charges

To use the options for adding different charges you can set up predefined fees in Rental module setting Rental Extra Charges. The items set up in the setting will be the default suggested charges that will be added when the Add Charge option in the Operations menu is used.

				C. mark
				Save
Collections	60101	Qty	1	
Items In	60102	Qty	1	
Items Out	60103	Qty	1	
Agreements	60104	Qty	1	
Reservations	60105	Qty	1	
Inspections	60106	Qty	1	

Using advanced pricing

Additionally to other pricing methods it is also possible to use more complicated method of pricing called Advanced Pricing.

As an example you would like to use for renting out a DVD player following formula:

For the first 10 days of the rental period you want to charge the customer 10 GBP per day and the charge will be added as a fixed fee for the whole 10 days (10 days * 10 GBP so in total 100 GBP).

For the next 10 days you would like to use a different Price list, that sets the daily price as 9 GBP per day. For this period you would like to calculate the pricing daily.

After those 20 days of rental you would like to charge the customer even better price using the price list that sets the daily price as 8 GBP per day and this you would like to charge also daily.

According to those rules, when the customer decides to return the item on 9th day of the rental period the customer will be charged 100 GBP for the total period. If the customer decides to return the item on the 12th day of the rental, then he will get charged 100 GBP for the first 10 days and 9 GBP per day for 2 days. If the customer returns the item on the 22nd day of the rental he will be charged 100 GBP for the first 10 days, next 10 days 9 GBP per day and for the last 2 days 8 GBP per day.

How to set it up in the system is explained in the following section.



Rental module setting Advance Pricing Template

In this setting you set up different templates that you can use later on different Rental Charge Type settings.

				New	Duplicate Cancel Sa	av.		
	Code 002		Comment Ter	plate 2				
	Period Type	Length	Period	Invoice Before	Comment on Invoice			
1	Fixed Price	10	Day	0	Fixed fee for 10 days rental	~		
2	Running	10	Day	0	Daily charge days 11-20			
3	Running		Day	0	Daily charge days 21 and on	1		
4								
5								
6								
7								
8								
9								
0								
1						Y		

Code Give the template a unique code

- **Period type** Paste Special for Fixed Price or Running price option. If the Fixed price is chosen then for the length of the period a fixed fee will be charged. Option Running will give the option to charge according to the number of days or months in the actual rental period.
- **Length** Enter the length for the period that you would like to use any template lines.
- Period Paste Special for choosing the period either Days or Months

Comment on the Invoice

If you would like to use some explanatory comments on the invoice instead of the description on the Item, use this field to specify them.

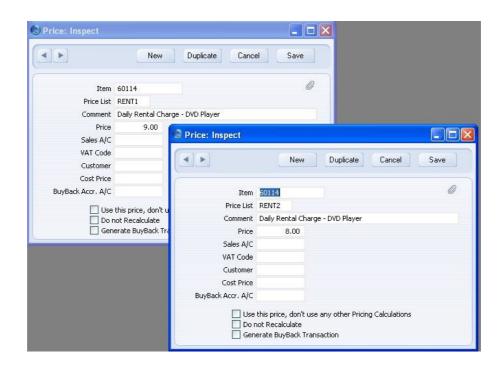
Pricing module setting Price Lists

Set up the price lists as normal and assign the different prices for using in different parts of the rental periods.

In our example following price lists are used and following prices are entered into the system.



]			New Du	uplicate	ncel	Save	
	Code	RENT1	Description	rental 1			0	
	Period		-		Currency			
	Replace							
BuyB	Back Supplier	(Dening	1.4.4. 1	A.:				
BuyBa	ick Accr. A/C	⇒ Price	e List: Inspec	10			l.	
			a		New	Duplic	cate Cancel Sa	ave
-		< >			New	Dupik	Caricei Sa	ave
	Row Type	Contraction						
1	Row Type							1
1 2	Row Type		Code	RENT2 D	escription renta	12		0
1 2 3	Row Type		Code Period	RENT2 D	escription renta	12	Currency	0
1 2 3 4	Row Type			RENT2 D	escription renta	12	Currency	0
1 2 3	Row Type	Buy	Period Replace	RENT2 D	escription renta	12	VAT	0
1 2 3 4	Row Type		Period Replace /Back Supplier	RENT2 D	escription renta	12	VAT	0
1 2 3 4	Row Type		Period Replace			12	VAT	0
1 2 3 4	Row Type		Period Replace /Back Supplier Jack Accr. A/C	Item/	- Price-		VAT Exclusive Inclusive Type	0
1 2 3 4	Row Type	BuyB	Period Replace /Back Supplier			V-Cd	VAT © Exclusive Dinclusive Type © Discount	
1 2 3 4	Row Type	BuyB	Period Replace /Back Supplier Jack Accr. A/C	Item/	- Price-	V-Cd	VAT Exclusive Inclusive Type Discount Qty Dep Values 	
1 2 3 4	Row Type	BuyB	Period Replace /Back Supplier Jack Accr. A/C	Item/	- Price-		VAT © Exclusive Dinclusive Type © Discount	0



Setting Rental Charge Types (Advanced Pricing)

To use the Advanced Pricing you should set up Rental Charge types with Advanced Pricing tab filled.

In our example we have used the template created before and added Price lists to appropriate rows.



			Ne	w Duplicate	Cancel	Save
	Code ADV		Comment	Advanced pricing fo	rmula	(
		Basic Pi	ricing	Advanced Pricing	,	
	Template 002 Period Type	Length	Period	Invoice Before	Price List	
1	Fixed Price	10	Day	0		~ 1
2	Running	10	Day	0	RENT1	E
3	Running		Day	0	RENT2	
4						
5						
5 6						
5 6 7						
5 6 7 8						
5 6 7 8 9						
5 6 7 8						

Using Advanced Pricing on Rental Reservations

As Rental Reservations define how the periodical charges for the rental are calculated, then also the defining and monitoring the Advanced pricing is done through the Rental Reservation record.

In our example we have created a Rental Reservation starting from April $1^{\rm st}$ until April $30^{\rm th}.$

	Operations		60			New		Duplicate	Cancel	Sav	e
	No.	61	Ag	reement No	12		Status	RES	Adv. P	rice Details	
	Serial No.	1010910		Quantity	1		Туре	ADV			
	Item Code	30101		Description	DVD Player	r					
	Del. Address			Contact							
	Cust. Ord No.			Salesman							
		-		1				0.272			
		Dates	Accessories	Periodi	c Charges		ealer	Status			_
	Start Date	1/4/2009		End Date	30/4/2009						
	Location	LONDON		Objects	VIDEO						
	Additional Items	Qty	Comment			Serial N	o.		Туре		-
1										^	
2											В
3											
4											
5											
7											
8											
9											
10										~	

We have specified on the Type field that we will use the Rental Charge Type that has the Advanced pricing specified.



On the Periodic Charges tab a check box Advances Pricing Activated is marked automatically. This check box can't be moved manually as the controlling of the check box is handled through the Rental Charge Type setting.

	Dates	Accessories		Periodi	c Charges	Dealer	Status
Inv. Item	60114	Qty	1	Desc.	Daily Rental	Charge - DVD	Player
Periodic Price		%		Total			🔽 Advanced Pricing Activated
Charge From			Char	rge Until			
Commited Until		0	Commil	ted Sum			

If you would like to see the pricing what will be used for this reservation or change some prices or discounts you can choose from the Rental Reservation header the button Adv. Price Details which will open up a more detailed view how the charges will be calculated.

In our example the following details are displayed:

	Operation	IS				New	Duplical	te Cancel	Sav	/e	
Item 30101			Na	Name DVD Player							
Period Type Length		Period Inv. Before Start Date			End Date	Price List	Price	%			
1	Fixed Price	10	Day	0	1/4/2009	10/4/2009		100.00	^	. 1	
2	Running	10	Day	0	11/4/2009	20/4/2009	RENT1	9.00		E	
3	Running		Day	0	21/4/2009		RENT2	8.00		14	
4											
5											
6											
7											
8											
9											
10 11											

These rows are now calculated according to the rules that were specified for the Advanced Pricing on the Rental Charge type and also taking into account the Rental Reservation Start and End Date and also the Prices that are coming from the Price Lists.

All of this can be changed (in example you decide to change the number of days in different periods or the prices).

If you would like to recalculate the prices on the Advanced Pricing Details you can choose on the Advanced Pricing Details Operations menu option Recalculate Prices.

In our example you can see that for the period of 1/4/2009 - 10/4/2009 the customer will be charged 100 GBP, for 11/4/2009 - 20/4/2009 the customer will be charged 9 GBP per day and from 21/4/2009 onward the customer will be charged 8 GBP per day.



Items Out and Advanced Pricing

If you are using the option that the Items Out date will update the Rental Reservation record date, then also the Advanced Pricing is updated accordingly.

Agreement Charges for the Advanced Pricing and Invoicing

Agreement Charges are calculated to the Agreements the same way as with normal pricing, except that the rules are used from the Advanced Pricing

In our example the Agreement Charges are visible from the Agreement Info report as following:

60114 1 Fixed fee for 10 days rental Ne 60114 10 Daily charge days 11-20 Ne 60114 11 Daily charge days 21 and onwar Ne	Search HansaWorld, Print date: 4/5/2009 13:36
HansaWorld Demo Ltd Agreement Information Xi No Customer Start Date End Date Type 13 1/5/2009 31/5/2009 ADV 001 Against All Odds Trading Co ADV Not Invoiced Item Qty Name In 60114 1 Fixed fee for 10 days rental Name 60114 10 Daily charge days 11-20 Name	HansaWorld, Print date: 4/5/2009 13:36
No Customer Start Date End Date Type 13 1/5/2009 31/5/2009 ADV 001 Against All Odds Trading Co ADV Not Invoiced Item Qty Name In 60114 1 Fixed fee for 10 days rental Nate 60114 10 Daily charge days 11-20 Nate	
13 1/5/2009 31/5/2009 ADV 001 Against All Odds Trading Co ADV Not Invoiced Item Qty Name In 60114 1 Fixed fee for 10 days rental Ne 60114 10 Daily charge days 11-20 Ne 60114 11 Daily charge days 21 and onwar Ne	
001 Against All Odds Trading Co Not Invoiced Item Qty Name In 60114 1 Fixed fee for 10 days rental Ne Ne 60114 10 Daily charge days 11-20 Ne Ne 60114 11 Daily charge days 21 and onwar Ne	
001 Against All Odds Trading Co Not Invoiced Item Qty Name Inr 60114 1 Fixed fee for 10 days rental Net 60114 10 Daily charge days 11-20 Net 60114 11 Daily charge days 21 and onwar Net	GBP
Item Qty Name In 60114 1 Fixed fee for 10 days rental Na 60114 10 Daily charge days 11-20 Na 60114 11 Daily charge days 21 and onwar Na	Joseph Conrad
60114 1 Fixed fee for 10 days rental Ne 60114 10 Daily charge days 11-20 Ne 60114 11 Daily charge days 21 and onwar Ne	
60114 10 Daily charge days 11-20 Ne 60114 11 Daily charge days 21 and onwar Ne	piced Price % Sum
60114 10 Daily charge days 11-20 Ne 60114 11 Daily charge days 21 and onwar Ne	t Inv. 100.00 100.00
	t Inv. 9.00 90.00
Ne	
	t Inv. 8.00 88.00
	Total 278.00
Items Out Trans. Date Customer	Co.L.
	Status
34 1/5/2009 Against All Odds Trading Co	Sent

It is visible that the charges are calculated according to the rules specified.

Also the invoice creation is done as explained earlier.



OTHER IMPORTANT SETTINGS IN RENTAL MODULE

Authorised customers

				Ne	w Duplic	ate	Cancel	Save
	Customer	001		Name	Against All Odd	ls Tradin	g Co	
	Start Date	1/3/2009		End Date	31/3/2009			
	Signed Date			Signed By				
			Credit Limit	Contacts	Address			
Μ	lax Sales Price		Max	Purchase Price				
Μ	ax No of Units							
	Authorised Co	ontacts						8
5								~
6								
7								
8								
9								
10								×

If you use the Rental Settings check box Only for Authorised customers, then you would have to specify the authorised customers in this setting.

Also it is possible to specify Maximum pricing and also maximum number of units the customer can rent.

Bank holidays, Customers Bank Holidays

If you would like to set up that the customer will not get charged on the bank holidays or the bank holidays for customer, you would have to fill this setting. Controlling of the charging for Bank Holidays is done through the Rental Charge Types

			New Duplicate Cancel	Save
Customer 001	Comment S	Special Holiday	s for Against All Odds	
		Date	Special Day	
Monday	1	14/2/2006	VAL	1
Tuesday	2	3/7/2006	IND	1
Wednesday	3			
Thursday	4			
🗹 Friday 🗹 Saturday	5			
Sunday	6	1		
l ⊂ Danaay	7	1		
	8			
	9			
	10			
	11			
	12			



ACCESSORIES IN THE RENTAL PROCESS

As briefly mentioned before it is possible to rent out also accessories with the main rental item. As example if you rent out TVs then also a TV stand will be rented for the customer.

Starting from the beginning of the process we would need to look at the stock transfer record to move also the rental accessories to the rental pool.

On the Stock Movement you would have to specify on the item row using Paste Special on the Status column that this item is not a rental item, but an accessory.

Stoc	k Transfer:	Inspec	1						
L	Oper	ations]		Č	New	Duplicate	Cancel	Save
	No.	9		Trans. Date	28/4/2009				
	Fr. Location	WHS		Location	LONDON				
	Debit A/C	602		Objects					
				1	1 2				
	Salesman			Language		-			
	Comment								
1	Item	Qty	Serial No.	Description				Status	
1	10101	10		DVD Player S	itand			Accessory Item	^ A
2									В
3									c
4									D
5									B C D E
6									1000
7									~

After OKing the Stock transfer those items are also available in the rental stock.

Using Recipes and Rental Items

It is possible to define a recipe on the Rental Item record to specify that when the Rental item is used then also the Accessories will be added to the Rental reservation and all other records.

Entering a recipe

Recipes can be found in Rental module under settings. Enter the recipe as following:



	Operation	ns			New	Dupl	icate Can	cel	Sav	e
	Code	1	с	Comment	DVD Accessor	ies				
	Normal Prod Qty		Time t	to Setup			Lang	uage		
	Min Prod Qty		Days to	Produce					Closed	d
Fix	ed Assembly Days		Hours to	Produce						
	Res. mgr. Colour	Black	Number P	roduced						
	Standard Batch		Extra P	rod Qty						
	Default Routing									
	Default Routing Instructions									
	Instructions			In	Out	Rel.	I-cost	W-cost		
1	Instructions			In	Out 1.00	Rel.	I-cost 18.50	W-cost	~	
1 2	Instructions	Specification		In		Rel.		W-cost		A
	Instructions	Specification		In		Rel.		W-cost	~	A
2 3 4	Instructions	Specification		In		Rel.		W-cost		AB
2 3	Instructions	Specification		In		Rel.		W-cost		AB

Code	Give the recipe a unique code
Item	Specify the items which are going to be accessories
Out	Specify the number of this item that gets given out with one rental item

Specifying the recipe on the rental item

To specify the recipe on the rental item record go to Rental Items register in Rental module and specify the recipe on the Accessories field.

eni	tal Item: Insp	ect				
L	Operat	ions		New	Duplicate Ca	ncel Save
	Code	30101		Group	VIDEO	Closed
	Serial No.	1010954	Purc	hase Value	856.50	🗌 Recipe List
	Description	DVD Player				
			Accessories	Texts		
	Inventory No	1010954		Barcode		
	Original Location	LONDON	Curr	ent Status	Active	
	Purchase Date	20/3/2009	War	ranty Until	20/3/2010	
	Accessories	1		Objects	VIDEO	
	Invoice Item	60114	1	Description	Daily Rental Charg	ie - DVD Player
Ba	asic Charge Type		Apx Basic Ch	narge Price	10.00	
	Language Te	ext				
1						
2						
3 4						
٦						



Accessories and Rental Reservations

If the Rental Item has a Accessories specified through the recipe, then after creating a reservation for this item the Accessories are also added to the Reservation.

It is possible to add accessories manually on the Rental Reservation.

	Operations					New	Duplicate	e Cancel	Save
	No.	54	A	greement No	12	Sta	itus DEL	Adv. Pri	ce Details
	Serial No.	1010954		Quantity	1	т	ype DAY		
	Item Code	30101		Description	DVD Playe	er			
	Del. Address			Contact					
	Cust. Ord No.			Salesman					
		Dates	Accessories	Periodi	: Charges	Deale	r Stat	us	
	Start Date	28/4/2009		End Date	27/5/200	9			
	Location	LONDON		Objects	VIDEO				
_	Additional Items	Qty	Comment			Serial No.		Туре	
1	10101	1	DVD Player St	and				For Rent	
2									
3									
4									~

To specify the Accessories fill in the following:

Additional Items

Specify	here the	items	that	are	going	to	to	be	the
accesso	ries given	to cus	tome	r					

- **Qty** Specify here the number of accessory item given
- **Type** Specify here using Paste Special the type for the accessories

For Rent - Default. The customer is getting the accessories and has to return them in the end of rental period

Disposable - The customer is getting the accessories but does not have to return them in the end of the rental period.

Chargeable - The customer is getting the accessories and will be charged for them separately. The price will be taken from the Base price from the item that was specified as accessory.

When the Items out is created also the Accessories are specified on the Items Out record.



	Oper	ations				N	lew Du	plicate	Cancel Save	e
	No.	35		Trans. Date	28/4/2009					
	Customer	001		Name	Against All C)dds Tradii	ng Co			
	Del. Address			Identifiers	Items	Del. A	ddress			
4	Agreement No.	12		Attn.	Joseph Con	ad				
Se	ervice Ord. No.			Comment						
	Location	LONDO	N		Status				Del. Terms	
	Language				O Created				Del. Mode	
	Person				O Picked					
					 Sent 					
	Item	Qty	Serial No.		Descriptio	n	Reservation	Row	Purch. Value	
1	30101	1	1010954		DVD Play	er	54			
2	10101	1			DVD Play	er Stand	54	0		
3										
4										
5										



MOVING ITEMS BETWEEN DIFFERENT RENTAL LOCATIONS

When the company is bigger then there might be a need for moving the rental items between different rental locations.

This can be done in Internal Stock module register Internal Movements.

nte	rnal Movem	ents: In	spect				
l					New Duplicate	Cancel	Save
	No. From Location			ans. Date 28/4/2009			
				1 2			
	Text						
	Item	Qty	Serial No.	Description		Transfer Cost	
1	30101	1	1010911	DVD Player			~
2	30101	1	1010920	DVD Player			
3	10101	2		DVD Player Stand			
4							
5							
6							
7							
8							-
9							~
~	ок 1	lot. Qty	4			TOTAL	

On the Internal Movement record specify the following:

Trans Date The date of the movement

From Location

From which location the items are moved away

To Location To which location the items are moved to

Item Specify the items moved

Qty Specify the quantity moved

Serial No Specify the serial number moved

If the items is serial number tracked then you would have to specify the different serial numbers line by line.

After entering the items and quantities you have to OK the Internal Movement to move the Items.

It is not possible to move the Items that are currently out.



RENTAL ITEM INSPECTIONS

After the rented item is returned from the customer, it might be needed to inspect the item before the item gets made available again for other customers.

For this it is possible to use Rental Item Inspections combining them with other settings.

Rental module, setting Rental Item Groups

	New	Duplicate	Cancel	S	ave
Code MIDEO	Comment	Rental Group 1			
Preparation	Colour	Orange	Days	1	
Inspection	Colour	Plum	Days	1	

Mark Automatically create Inspection after the Item comes in.

Rental module, setting Inspection Status

		New	Duplicate	Cancel	Save
Code	DNU	New	Rental Item Stat	us Inactive	
Comment Do Not		Jse - Inspec	ion Failed		
When Using No Mess Give Wa Disallow	sage arning		Create Servic	ce Order	

Specify the different Inspection Statuses

Code Give the status unique Code

New Rental Item Status

Paste Special here to specify the Status on the Rental item record. See Rental Items section for the Statuses

When Using Choose here if the item with this status will be allowed to use, Give Warnings or Disallow Use

Create Service Order



Specify if the Service Order should be automatically created for the Inspection.

Rental Item Inspections

Rental Item Inspection records are situated in Rental module registers. It is possible to create a new Rental Item Inspection manually.

Operati	ons	New	Duplicate	Cancel	Save
Item	30101				
Batch/Serial No.					
Inspection Date	28/4/2009	Re	sult DNU		
Tested By	AM				
Comment	DVD player broken				

Item	Specify the Item
Serial No	Specify the serial number of the inspected Item
Inspection	Date
	Defaults to todays date
Result	Paste Special for Rental Inspection Statuses
Tested by	Default to the person who is logged into the program
Comment	Short comment
ОК	After the Inspection has been done, mark the check box and Save the record. This will update the Rental Item record according to the chosen result.



REPORTS

In this section are described in short some reports that are in Rental and Internal Stock modules

Internal Stock Reports

Internal Stock List

RESTRICTED Internal Stock list HansaWorld Demo Ltd			HansaWorld, Print date: 5/5/2009 22 Items 10101:301 All Grou Exchange Rates at Goods Rece Method: Defa		
ltem No	Name		Balance	Unit Cost	Value
AUDIO	Audio Products				
10101	DVD Player Stand	PCS	16	0.00	0.00
30101	DVD Player	EACH	7	163.97143	1,147.80
Serial Number	1010920			1	N
	1010910			1	2 1.
	1010916			1	-
	1010917			1	S
	1010918			1	3
	1010919			1	2 . 2
	1010950			1	
			23		1,147.80

This report is similar to Stock List Report, except it will only show the items currently in Internal Stock.

Serial Number History

This report will show you the history of Serial No tracked items in the distribution stock (no Rental information is shown on the report)



Date Type No Info Location Serial N 30101 DVD Player 20/3/2009 G.Rec. 14 503, UK Trading Company WHS 10109	lumber Qty
20/3/2009 G.Rec. <u>14</u> 503, UK Trading Company WHS 10109	59435.5059.5659.5659.5659.6659.6659.6659.665
	154 1
20/3/2009 St. Transf. <u>7</u> Rental Registration WHS 10109	-1

Rental module reports

Agreement Invoicing

This report will show you what the customer has been invoiced and/or will be invoiced. This can be useful to determine how much will be invoiced in the next invoice run.

The information shown on the report is similar to Agreements Info report from the Agreement record Operations menu.

		picing		Hansa	₩orld, Print	date: 5/5/	2009 22:26
Agreement Info	ormation						
lo Custon	ner Star	rt Date	End Date	Туре			
0	1/1/	/2009	31/12/2009	MONTH			GBP
001		Against All Odds Trading Co		Joseph Conrad			
lot Invoiced							
tem	Qty	Name		Invoiced	Price	%	Sum
60114 60124	43 2		al Charge - DVD Play ental Charge - DVD Pl	Next Inv.	9.00		387.00
				Next Inv.	249.00		498.00
						Total	885.00



Availability

See earlier section of the material for more details

Item at Site

See earlier section of the material for more details

Rental Reservation History

This report will show you the Rental Reservations that are starting or ending in the specified period.

Operations RESTRICTED Ren HansaWorld Demo		n Histor y		HansaWo	orld, Print date	Sear	
Item	Serial No.	Agreement	Reserv.	Customer	Start Date	End Date	-
30101	1010904	13	53	001	1/5/2009	31/5/2009	
30101 Total qty of items	1010910	12	52	001	1/5/2009	1/5/2009	

Rental Serial Number Item Status

This report will show the status of different serial numbers. If the Item is currently hired out, then it will also show the customer and Rental Reservation information.

Operatio					Sea	
RESTRICTED I HansaWorld D	Rental Serial Number Item Stat emo Ltd	us	На	insaWorld, Print date It	: 5/5/2009 22:3 Item: 3010 em Group: 3010)1
Item	Description	Serial No	Status	Customer	Hire	
30101	DVD Player	1010101	Active			-
30101	DVD Player	1010103	Active			
30101	DVD Player	1010104	Active			
30101	DVD Player	1010105	Active			
30101	DVD Player	1010301	Active			
30101	DVD Player	1010302	Active			
30101	DVD Player	1010901	Active			
30101	DVD Player	1010902	Active			
30101	DVD Player	1010903	Hire	001, Against Al	47	
30101	DVD Player	1010904	Hire	001, Against Al	<u>53</u>	
30101	DVD Player	1010905	Hire	001, Against Al	47 53 58 48 49 51 50	
30101	DVD Player	1010906	Hire	001, Against Al	48	
30101	DVD Player	1010907	Hire	001, Against Al	49	
30101	DVD Player	1010908	Hire	001, Against Al	51	
30101	DVD Player	1010909	Hire	001, Against Al	50	
30101	DVD Player	1010910	Active			
30101	DVD Player	1010911	Service			
30101	DVD Player	1010913	Hire	001, Against Al	41	
30101	DVD Player	1010915	Hire	001, Against Al	43	
30101	DVD Player	1010916	Inspectio	n		
30101	DVD Player	1010917	Active			
30101	DVD Player	1010918	Active			
30101	DVD Player	1010919	Active			



EXERCISES

1. Create a new item that you would like to rent to the customers, in example a TV, that is also serial number tracked.

2. Create rental charge items for the TV rental, both for weekly and daily rental (default charge would be the daily charge).

3. Receive the TVs into the stock and also move them to a rental location

4. See that all rental items are created, that they are visible in Resource planner window and are also in the internal stock.

5. Set up that if the TV is rented out per week, then the customer will get another price for the rental.

6. Create an agreement for existing customer, agree to charge the customer weekly

7. Check the availability for items and reserve the items for the customer

Use any method you like to check the availability for the items

8. Give the items out to the customer.

9. Charge for the first week of rental using any method you like.

10. Customer will return the items early, charge the customer an additional admin fee for returning the items.

11. Create an invoice for the customer, see that all needed charges are visible on the invoice.