

Hidroeléctrica Boliviana

The company

Hidroeléctrica Boliviana S.A. (HB) was established in 1996 and is running several power stations in Bolivia. For more information about HB, visit the company's web site www.hidrobol.com

Situation

In 2003, Hidroeléctrica Boliviana started a search for an enterprise resource planning system. HansaWorld Enterprise was competing against products like IAS, SIA, SIGAF, OPTIMIX, SAFI and NEOTEC.

Among the most important factors for making the decision were compatibility with the operative model of HB, the support of all process and functions, integration and automation between them, flexibility, scalability and system security. Other demands included remote and mobile access, compatibility, hardware requirements and ease of use. The economic factors regarding acquisition costs, implementation, operation, maintenance and updates were also part of the decision making process.

Choosing HansaWorld Enterprise

After evaluation of all the competing products, Hidroeléctrica Boliviana chose HansaWorld Enterprise as their new business solution. „With HansaWorld, the price/functionality relationship was the best,” recalls Martín Sainz, Chief of Systems and Organization of HB.

For Hidroeléctrica Boliviana the HansaWorld Enterprise project consisted of the implementation of a large variety of modules and special functions. It also included custom development of a set of functions focused on reports and routines.



Bolivian power supply company chooses HansaWorld Enterprise as their integrated business solution.



The new era

“As with any big project, the implementation of HansaWorld Enterprise was not exempt of complications,” remembers Martín Sainz. “Nevertheless, with the effort, competence and professionalism showed by the personnel of both companies, the difficulties were overcome.”

Trainings were organised so that key users could later provide additional guidance to other users.

Currently Hidroeléctrica Boliviana S.A. has 24 named users and has implemented the following modules of HansaWorld Enterprise:

- HansaWorld Basic Package
- 4 Additional Companies
- Assets
- Consolidation
- CRM
- Electronic Conferences
- Expenses
- Group Calendar
- Internal Stock
- Logistics package
- Job Costing
- Purchase Orders
- Resource Planning
- Service Orders
- Task Manager
- Limited Access and others

HB also uses remote access with multi-user WAN functionality, and HAL (Hansa Application Language) for customisations regarding budget controls.

Benefits and Future Plans

After having used the system for more than two years, the benefits are a clear reflection of the integration and flexibility of the software:

More and better quality information, allowing for a more efficient decision making process;

Integrity and integration of the information provided by the system. Before HansaWorld the data was scattered and the results not trustworthy.

Better control over business processes, with a direct result in the improved performance of the company

When discussing future plans, Martín Sainz explained: "There are new functions that we have decided to include, however this will be a gradual process. We also have plans to improve and empower the existing functions."

About HansaWorld

HansaWorld is a business solutions provider with nearly 20 years of experience in the international software market. It is our ambition to stay ahead of change and constantly offer customers more efficient ways of running their businesses.

With more than 69,000 installations worldwide, we have the experience to be your future-proof software partner combining global knowledge and local representation.

