



**HansaWorld, a global ERP and CRM business software vendor,
is seeking to employ a Implementation Consultant for our offices in Estonia, Tallinn.**

IMPLEMENTATION CONSULTANT

Purpose and Scope

The role of a Consultant is the best entry level position for someone who wants to work in the ERP area. The position involves implementing HansaWorld ERP & CRM software solutions sold by our sales team, from initial consultation with the client, through the design and parameterisation of a test version, training of system users, data conversion and 'hand-holding' during Go-Live, as well as consulting with existing customers.

Responsibilities

- System analysis and consultation for HansaWorld's existing customers
- Conducting classroom training for customers on the use of software
- Consulting existing customers on version upgrades
- Software implementation and support
- Acting on sales opportunities
- Fluent Estonian, English, and Russian both verbal and written
- Excellent communication skills
- Ability to assess a situation from the end user's perspective
- High level of computer competence
- Eager to learn and take responsibility; organised and self-motivated individual
- Valid drivers license

Organisation Relationships

The Consultant reports directly to the Country Manager and International Service Manager.

Requirements

- Degree / diploma in Information Technology / Informatics / Business / Accounting
- 1-2 years experience in the field or related; ERP preferred

Benefits

- Opportunity to travel internationally
- Potential for rapid professional growth
- Work as part of a diverse international team
- Good bonus system and competitive salary to start with
- Office located in Tallinn



Please send your CV in English to
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