



HANSAWORLD  
ENTERPRISE

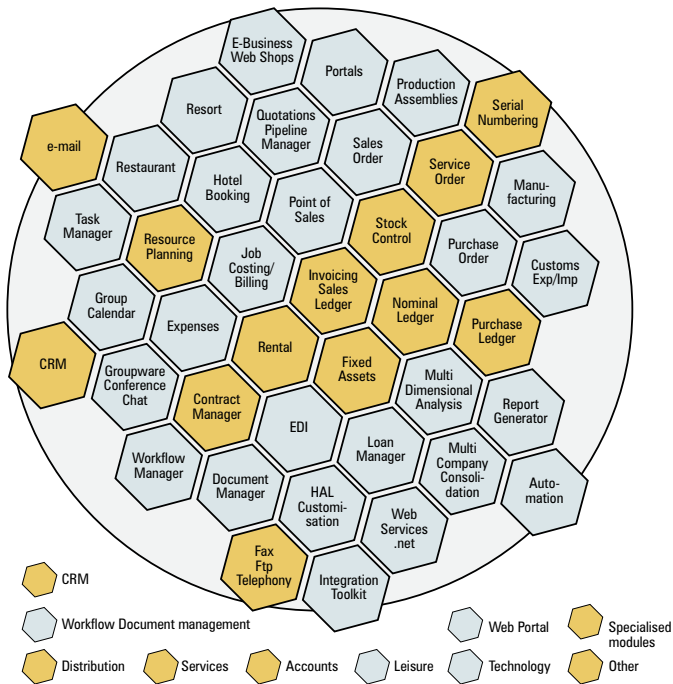
# *Rentals*

## *Improved Efficiency!*

A specialised rental module integrated with invoicing and accounts and other business processes.



[www.hansaworld.com](http://www.hansaworld.com)



Hansaworld Honeycomb – ERP, CRM, e-Business, Accounts – All in One Integrated Solution

HansaWorld has an integrated solution for the rental and hire industries, aimed at all companies that rent, lease, hire and even lend assets. It is fully integrated with all aspects of HansaWorld, in particular supporting:

- Graphical scheduling of the rental fleet
- Depreciation of assets
- Servicing of assets
- Invoicing through the accounts
- Use of the CRM system for tracking non-financial information relating to the rental, both before and after the sale
- E-mailing and faxing of all communications.

## Agreements

Rental agreements cover all the assets a customer wants to rent. Users can view available assets, and the forward schedule of availability in relation to future rentals. This shows when assets are expected back in, or are going out, or simply available - and where the assets are physically. Assets can be entered to the rental agreement via drag and drop.

HansaWorld supports the creation of bundles of items to rent together, or individual selections. Also there is assistance with categorising large rental fleets into logical groups for faster data entry, and better reporting.

Each rental agreement can pick up standard invoicing terms and methodology, including:

- Invoices raised at the end of any set number of days or months, or only at the end of the rental.
- Invoicing in advance or in arrears.
- Automated invoice date handling compared to the rental period (set number of days prior to or after the period to which the invoice relates).

- Calculation by reference to all days, only working days, or even patterns of working days agreed specifically with each customer - for example one customer does not get charged for the entire 2 week period over Christmas for which their site is closed, while another only avoids charges for bank holidays.

Different sets of standard terms and conditions can be created, and applied to a rental agreement for automatic printing.

## Allocation

HansaWorld has a graphical scheduling system, for forward bookings. Different groups of rental assets can be viewed together, for immediate feedback on availability. Scheduling conflicts can be resolved by dragging and dropping reservations between individual assets.

At the point of allocation, the user can link in any accessories required and determine whether these are disposable, chargeable, or must be returned.

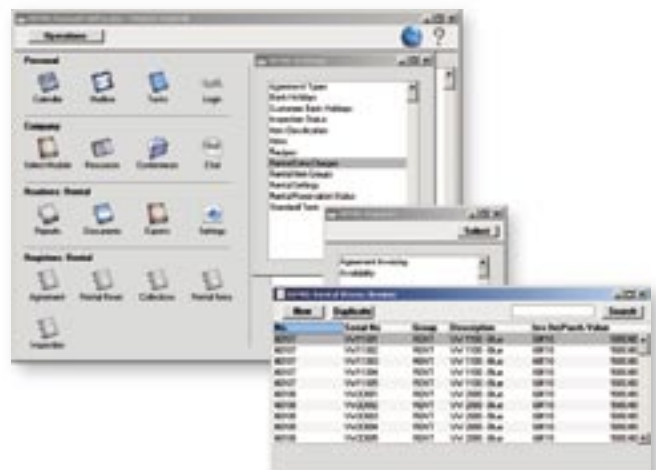
## Preparation/Inspection

The rental fleet can be grouped into different categories, partly for simpler data entry and display. The user can specify per grouping how much time, if any, assets require for preparation prior to despatch, and for inspection/maintenance after return. HansaWorld automatically handles the scheduling implications of the preparation and inspection - showing these with different colours than the actual rental. Charges can be allocated to the rental during the inspection, and the result of the inspection can automatically set the status of the rental asset to active/inactive, and if necessary pass it to the service department for maintenance.

## Off-hires, Collections and Swap Outs

HansaWorld supports your business, whether your customers return their rentals, you collect from them, or a third party performs the collection. Design your own forms to support the collection process, and add any necessary charges, such as transportation - if necessary automatically. Any items that are missing at the time of collection can be marked as such on the Collection, and charged appropriately.

There is also simple handling of exchanges, for faulty items. This ensures proper traceability of which assets are on site, while also integrating with the Service Orders module for the required maintenance.



## Invoicing

Invoices can be raised from individual agreements, or in batches. The latter is more appropriate for companies with long rental periods, such as plant hire. Invoices can be designed to any format you require, and different designs can be issued to different groups of customers.

## Multiple Locations - Depots and Customer Sites

HansaWorld is ideal for use in companies with multiple locations, partly as a result of the strength of the wide-area networking. All branches can review the same data, and so determine not just fleet availability at their own location but across all locations. There is a transfer feature for movements between locations, which includes the ability to add transfer costs. This extends to stock control of accessories at each location, where items need to be sent for maintenance, and for that matter where actual stock is maintained (for companies that sell as well as rent).

If your customers have multiple sites, and complexities regarding invoicing to different locations than the rental location, HansaWorld's standard functionality for this purpose is ideal.

## Other Detailed Features

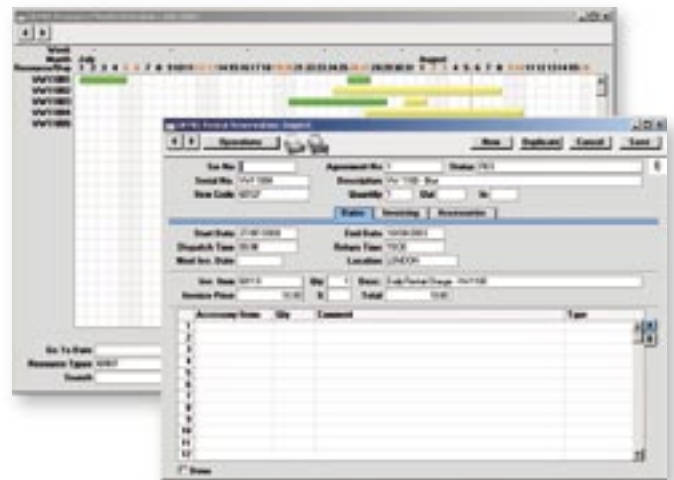
- Barcode printing on any form, including asset labels.
- Batch barcode data entry from PDA (eg Symbol PocketPCs), with synchronisation.
- Real-time barcode data entry from barcode wand attached to a networked computer, or from a PDA over any network (typically RF or Bluetooth).
- Serial number driven reporting with view of whole history of asset, from purchase to various rentals, ongoing maintenance, and eventual second-hand sale.
- Transfer of stock to rental fleet - HansaWorld is ideal for businesses that combine standard distribution with rental, and need simple features to control assigning normal stock to the rental fleet.
- Serial number creation - if you need to create your own serial numbers across several assets, HansaWorld can automate this task for you.
- Multi-currency - all the above tasks support multiple currencies, and dual base currency reporting, in line with standard HansaWorld functionality. Invoice in whatever currency you want, but also your overseas subsidiaries can report in group currency.
- Multi-language - all documents in HansaWorld support multiple language use, based on the language of the customer.

## HansaWorld for Vertical Markets

HansaWorld is ideal for many specific industries. Our solutions for these industries we call 'Vertical Solutions'. HansaWorld provides more than 50 different Vertical Solutions.

HansaWorld for Rentals is a good fit for the following vertical markets:

- Medical Equipment Rental
- Leisure and Sports Equipment Rental
- Electric Tools Rental for Construction and Building
- Car, Bus Rental
- Audio, Video, Light and Multimedia Equipment Rental
- Motor and Sail Boat Rental
- Air Conditioning Rental
- Exhibition Equipment Rental
- Office Furniture and Equipment Rental
- Production Machinery Rental
- Cleaning Machinery Rental
- Bicycles Rental
- Building and Construction Equipment



# Rentals

## All in one

With HansaWorld software, your front office and back office are totally integrated so that they function as a single, powerful tool for all employees. There are more than 45 fully featured modules covering the key business areas of most organisations, allowing you to concentrate your data in one database. Having a single datafile improves the consistency of your data, and lowers the total cost of ownership by reducing the cost of upgrading. Users can choose to run the HansaWorld client software on any Windows operating system, from 2000 to XP, Pocket PC, Mac OS X and even Linux GUI solutions. The HansaWorld server can be run on Windows XP and 2003, Mac OS X, Linux, Unix and IBM OS/400. The preferred hardware for servers is an IBM eServer (xSeries, pSeries, iSeries or zSeries) or xServe (or G4 in smaller installations).

With the HansaWorld Portal and e-business solutions, you can extend the community of users beyond your own employees, by giving customers, prospects and other partners carefully controlled access to data via a web browser.

## Contact your partner

To learn more about HansaWorld ERP and CRM solutions contact your local HansaWorld office or distributor or a Certified HansaWorld Business Partner. HansaWorld offices and/or distributors are located throughout Europe, South America, South Africa and the Middle East. A list of HansaWorld offices and distributors can be found at the Country link on our website, [www.hansaworld.com](http://www.hansaworld.com). Details about local Certified HansaWorld Business Partners can be found at the Countries link at [www.hansaworld.com](http://www.hansaworld.com).

## Company profile

HansaWorld is a major international software company specialising in business applications. The group has 130 employees in office in Europe, South America and South Africa. Distributors are also found in Europe, South America and the Middle East.

HansaWorld's advanced and successful user interface was first developed for Apple Macintosh in 1988. In 1994, when the program was ported to Windows, it had already been proved by thousands of users. HansaWorld's experience with international sales and modern technology puts it in the perfect position to meet the challenges of the next decade.

HansaWorld provides a wide range of technologies for e-business including internal and external e-mail, several webshop solutions and PDA support. In addition, HansaWorld can help to build a corporate portal. HansaWorld is developed using C++ as its programming language, and proprietary technology for database design and for network communication.

This allows HansaWorld to have the same products available for several different operating systems, each version optimised for maximum performance. Currently HansaWorld is available for Windows 2000-XP, including Windows CE, Mac OS X and Unix, including Linux and OS/400. HansaWorld is IBM eServer proven, running on xSeries, pSeries, iSeries and zSeries.

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